

**Next generation television requires next generation thinking** 



ROKU (B) LG SAMSUNG VIZIO

#### Dear Netflix,

We are **BIG** fans, but streaming is getting expensive. To help the fans during these tough times we would like to help them pay for their subscription.



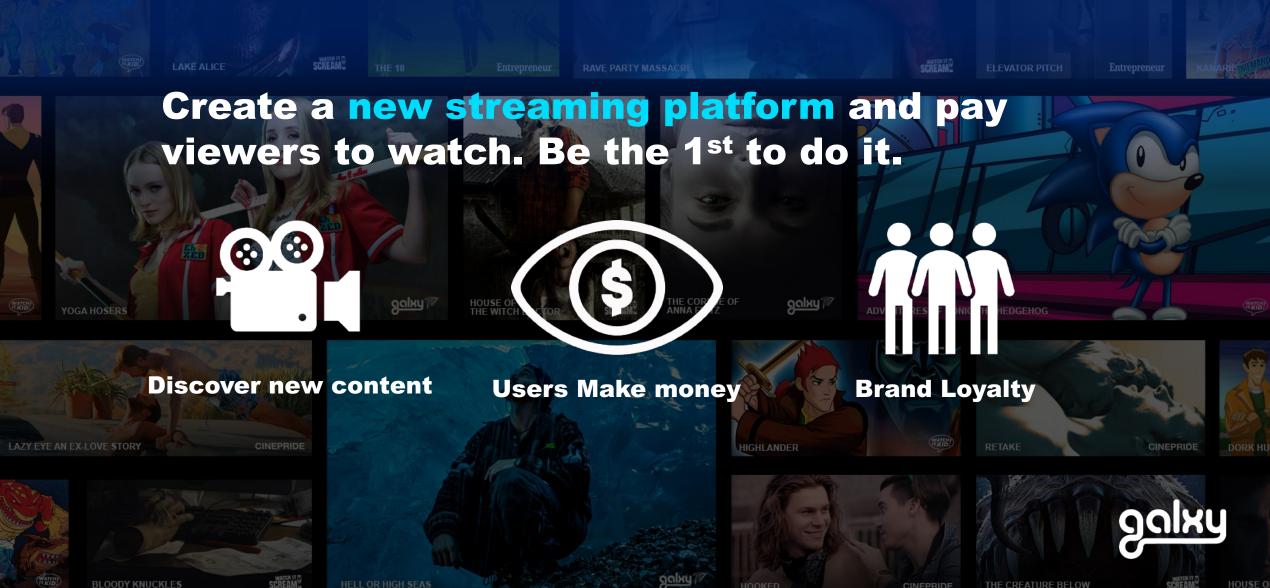
### The price is not right Bob.

Half of all viewers are generally unhappy with their streaming services.

- Ads are Disruptive
- 72% of Fans say subscriptions are too expensive
- Great Indie content is buried

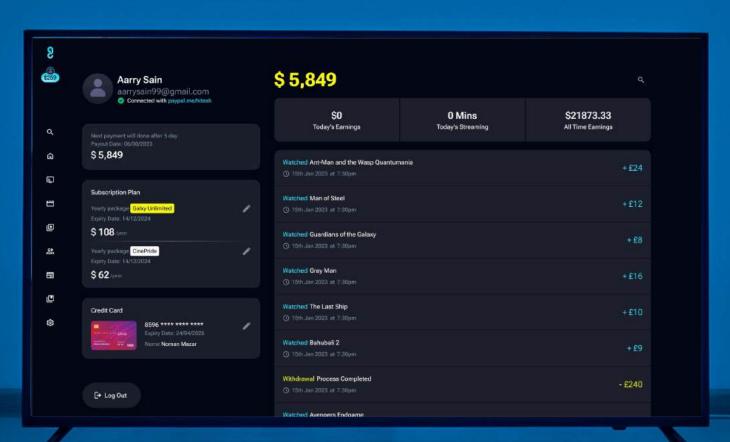


### How we break through the clutter.



### Galxy profit shares with fans.

Galxy pays
viewers to watch
and engage by
promoting movies
and shows





### How do viewers get paid?

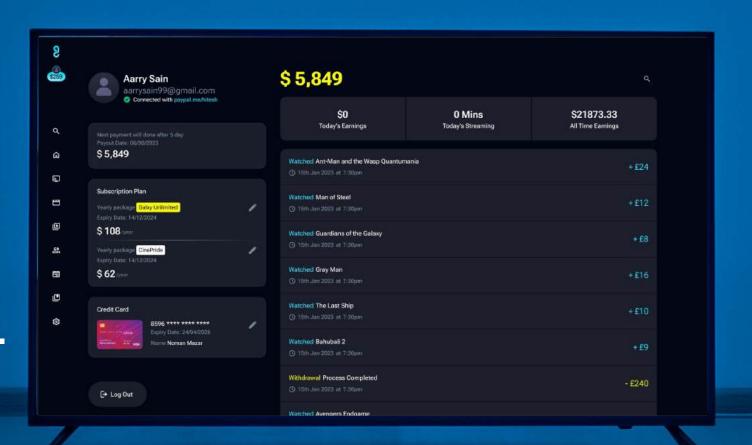






# Real money in their account every day

15% of our net revenue<sup>1</sup> is shared with our users.



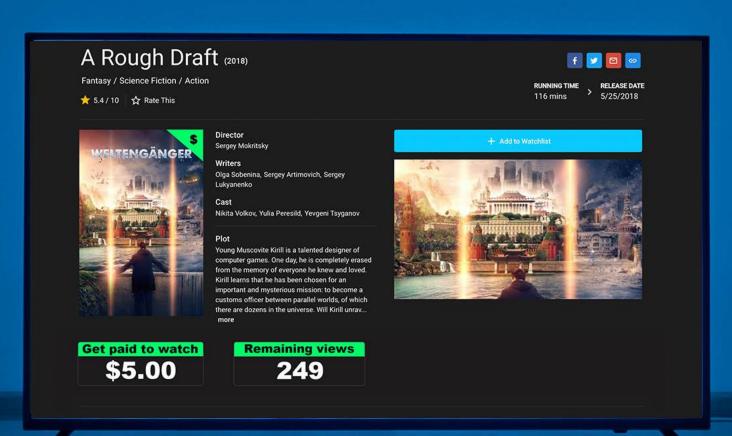
Note: 1. After streaming costs





### Fans drive growth

Fans are paid to watch titles we want to promote





# Fans earn bonus dollars for spreading the love





# Next generation Ads

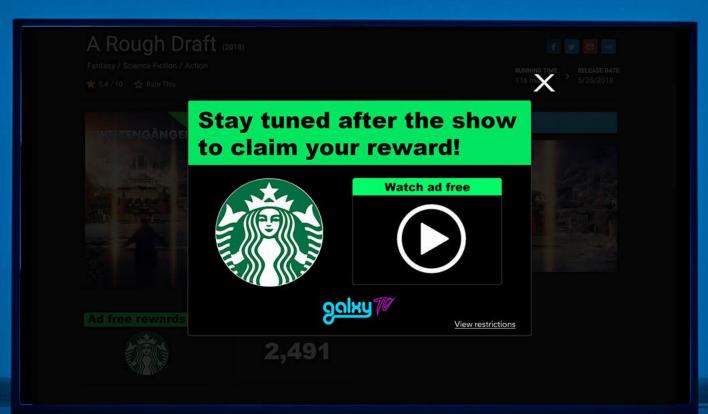


We don't watch like this. Why advertise like this.



### Ad free sponsored content

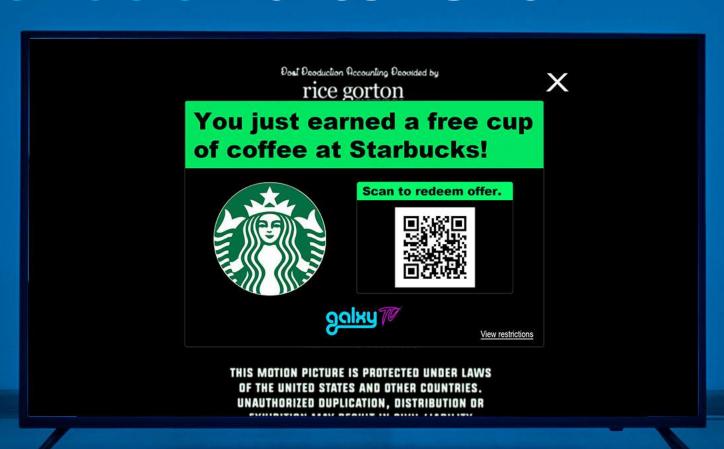
Premium ad free user experience and direct brand engagement.





### Immediate activation after show

Direct, measurable results.









### Ad innovation

galxy partnered with gumgum to deliver overlay ads creating an uninterrupted viewing experience & increased impressions.



gumgum



### A Galxy of Content



A VIƏCOM COMPANY



LIONSGATE



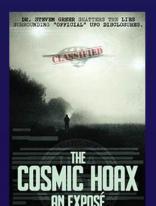






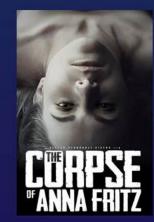
























### No high production costs or license fees.

Galxy has multiple license deals in place giving it access to over 100K titles, including the major studios<sup>1</sup>...





**\$440M** – Sale to Fox in 2020



**\$340M** – Sale to Viacom in 2019



An investment of \$1,000 in 2007 Is worth over \$500,000 today.



# Cutting a slice of the Horror market

Nearly 40% of all streamers are horror fans. With thousands of horror and thriller titles in our catalog this very loyal group of fans will LOVE Galxy.



69,000,000

**INFLUENCERS** 



24,000,000

**PODCASTS** 



1,500,000

HORROR AUDIENCE





- Horror and thriller fans have higher engagement and retention rates than other genres
- Horror fans are loyal spenders: Repeatedly watch, discuss, and revisit content

<u>galxy</u>

#### 20 Million active users on VIZIO

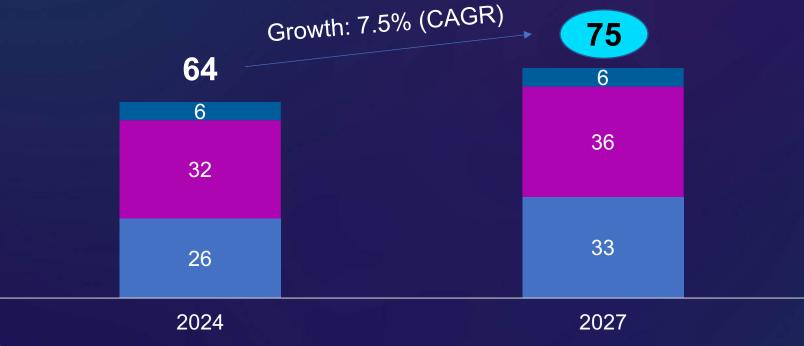
Galxy's marketing contract with Vizio puts it in pole position to reach 20 million daily active users.





### A growing \$75B market

**US Streaming Market Forecast (US\$B)** 



- Rent / Buy
- Subscriptions
- Ad supported





# We are special and not just because our mom says so...

1<sup>st</sup> to market with a desirable and different product.

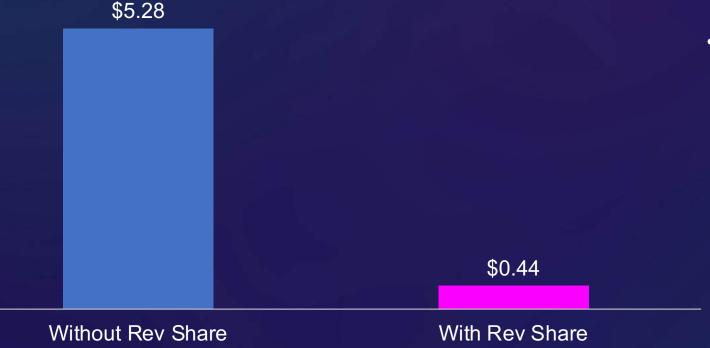
Existing content library and license deals. No expensive content deals. Lower investment risk with an existing cashflow positive business.



### Galxy will require less marketing dollars to attract viewers

#### Marketing cost per activation

Source: Invincible research



- Revenue share lowers Cost per activation by >90%
- Based on A|B Testing, social media advertising with a revenue share component yielded 12x more activations, lowering the Cost per activation by more than 90%





### How does Galxy earn money?

**Advertisements** 

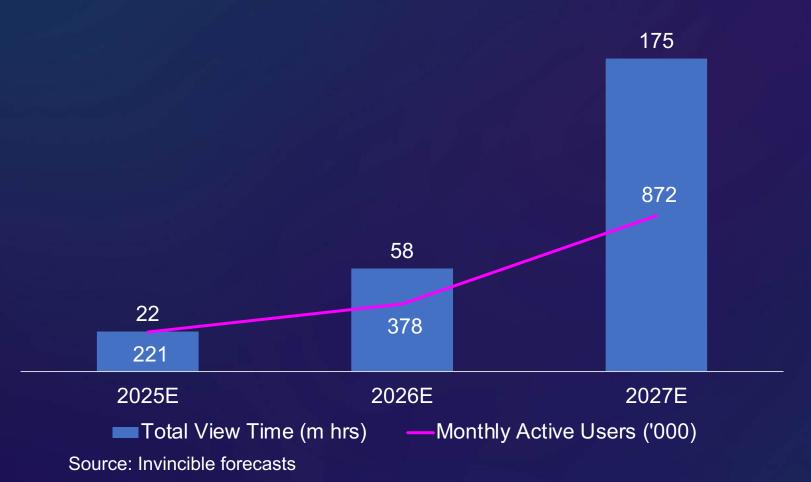
**Subscriptions** 

Rentals and Purchases





## We target 175M hours watched by 2027



### Key Total View Time (TVT) Drivers:

- Monthly Viewers Acquired
- Churn rate
- Daily Platform Usage



### Financial highlights

>\$1M REV

+6%

+Cashflow

More than doubled<sup>1</sup>

Increase in Gross Profit Margin<sup>1</sup> from core business<sup>2</sup>



### Financial projections



#### **Key Revenue Drivers:**

- Monthly Active Users
- Daily Usage
- Ad Rates (CPM)
- Ad Fill



Source: Invincible forecasts

### (2) INVINCIBLE



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#### **THANK YOU**

